



There are three types of events that will be managed in the website:

•**RFI: Request for information** - It shall e used to coordinate visits to sites or define characteristics of a product or service to be acquired.

•**RFP: Request for proposal** - (Request for a simple or complete proposal). In this proposal an offer for an especific bidding will be required.

•Auction: Auctions on line (opened or closed) will be performed for the sale of materials.





2

Purchasing website – User's Manual

1. An invitation to participate in any event will be sent to you and be used to make your first time registration. The following message will be sent to your registered e-mail pointing out the link to participate or decline:

1 0		7
	Contact supplier name	
	K	
	Welcome Pedro to the Ferromex Biddings site.	
Event number	FERROCARRIL MEXICANO has registered you at the Ferromex site and invited you to participate in Event Doc293681546 FXE-RFPC-0013106415.	Usuario del portal
	You have been assigned the following user id: 'Patitosco@ferromex.com.mx'.	
	The event is set to begin on Friday, September 6, 2013 at 11:00 AM, Central Daylight Time and end on Friday, September 6, 2013 at 11:30 AM, Central Daylight Time.	
	For more information about this event: 1. Complete your construction. - Click this link Click Here - Create a password. - Create a secret question. - Create a secret question.	
	Note the following: * The above URL is only valid for 30 days. * If clicking the above link does not take you to a registration screen, copy and paste the URL into your browser's address bar. If the URL spans multiple lines, copy all lines and ensure there are no spaces between the parts that you paste together. * The secret question and the answer are used to verify your identity in case you forget your password.	
	2. Accept Terms & Conditions.	
In case you DO NOT	3. Access the event. - Review and Accept the agreement if you choose to participate in the event.	
want to participate in the event click the following link	If you don't want to respond to this event, please click on the below mentioned link:	
	If you have any question about the event, please contact Rubén Rodriguez via telephone at 52463700 ext 3354 or via e-mail at rrtenorio@ferromex.com.mx.	
	We look forward to working with you!	
	Thank You,	
	FERROCARRIL MEXICANO	
	FERROCARRIL MEXICANO sourcing site, Event Doc293681546: FXE-REPC-0013106415, Realm: ferromex, <u>Message</u> Id: <u>MSG14143038</u> , <u>Click Here</u>	
	Ariba, Inc. 910 Hermosa Court, Sunnyyals, CA 94085, USA Data Policy Contact Us Customer Support	





You will be directed to the following screen. Click on the Continue button.

	Help 🔻
Have a question? Click here to see a Quick Start guide.	
Welcome, Isis Flores	
Welcome to the Ariba Commerce Cloud. FERROCARRIL MEXICO - TEST has invited you to a sourcing event. Please complete registration for your account on the Ariba Commerce Cloud prior to acce the sourcing event.	sing
Please complete your Ariba Commerce Cloud user account registration by clicking Continue. Note: If you click Continue and you already have an existing user account on the Ariba Commerce Clou Ariba Discovery or Ariba Network you will be creating a duplicate user account.	d,
	e
Click here if you already have an Ariba Commerce Cloud, Ariba Discovery or Ariba Network a	ccount
About Ariba Commerce Cloud	
The Ariba Commerce Cloud is your entryway to all your Ariba seller solutions. You now have a single location to manage all of your customer relationships and supplier activities regardless of which solution your customers are using. Once you have completed the registration, you will be able to:	Ariba
 Respond more efficiently to your customer requests Work more quickly with your customers in all stages of workflow approval Strengthen your relationships with customers using an Ariba Commerce Cloud solution Review pending sourcing events for multiple buyers with one login Apply your Ariba Commerce Cloud Profile across Ariba Network, Ariba Discovery, and Ariba Sourcing activities 	
Moving to the Ariba Commerce Cloud allows you to log into a single location to manage:	
 All your Ariba customer relationships All your event actions, tasks, and transactions Your profile information All your registration activities Your contact and user administrative tasks 	





You should add the merchandise to be sold as well as the sales area.

A PLIE B SUBPCINE Subpci	LEADS PROPOSALS CONTRACTS ORDERS & INVOICES	
ter Your Ariba Commerce Cloud Information y and complete your basic company information and user account information. All of your Ariba Sourcing supplier profile information is not displayed below, however your complete profile is now. Where a question? Click here to see a Quick Start guide. Enter basic company information * Indicates a required field Company Name * Corporate Col Address * Ine 1 Ine 2 Country * White States [USA] Address * Ine 1 Ine 3 State * Alabama State * Control * Add Sales Territories Tax 10 Optional DUNS Number Optional ()		
Exer Your Ariba Commerce Cloud Information Are a complete your basic company information. All of your Ariba Sourcing supplier profile information is not displayed below, however your complete profile in rew with a commerce Cloud username and password to access and manage all your Ariba commerce relationships and supplier Exer basic company information * Indicates a required field Company Name * Company Click here to see a Quick Start guide. Fire basic company information * Indicates a required field Company Name * Company Click here to see a Quick Start guide. Fire basic company information * Indicates a required field Company Name * Company Click here to see a Quick Start guide. Fire basic company information * Indicates a required field Company Name * Company Information * Indicates a required field Company Name * Company Information * Indicates a required field Company Name * Company Information * Indicates a required field Company Name * Company Information * Indicates a required field Company Name * Company Information * Indicates a required field Company Name * Company Information * Indicates a required field Company Name * Company Information * Indicates a required field Company Information * Indicates Information * Info		
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Have a question? Click here to see a Quick Start guide. Enter basic company information * Indicates a required field Company Name * ©grptorate Ge Address * Line 1 Line 2 Line 3 City * Omaha State * Alabama Zip * 66179 Commodities Add Sales Territories Add Sales Territories Tax 10 Coptional Enter your nine-digit Company Tax ID number. Enter your nine-digit Company Tax ID number. Enter the main diffic default, DUNS number is Coptional	y and complete your basic company information and user account information. All of you able as part of your Ariba Commerce Cloud account. You can use your new Ariba Comm ties. What is the Ariba Commerce Cloud?	our Ariba Sourcing supplier profile information is not displayed below, however your complete profile is now merce Cloud username and password to access and manage all your Ariba customer relationships and supplier
Enter basic company information * Indicates a required field Company Name * [orgonate Co Address * Line 1 Line 2 Line 3 City * Omaha State * Alabama City * Omaha State * Alabama City * jomaha City * jomahabama City * jomahab	Have a question? C	Click here to see a Quick Start guide.
* Indicates a required field Company Name * Corporate Co Country * United States [USA] Address * Line 1 Line 2 Line 3 City * Omaha State * Alabama Zip * 568179 Commodities Add Commodities Commoditi	Enter basic company information	
Company Name * [corporate Cc Country * United States [USA] If your company has more than one office, enter the main office address. You can enter more addresses such as your shipping address, billing address or other addresses later in your company profile. Address * Line 1 Line 2 Line 3 Line 3 City * Omaha State * Alabama Zip * 65179 Add Commodities Sales Territories Add Sales Territories Add Sales Territories Add Sales Territories Tax 10 Optional Optional Enter your nine-digit Company Tax 10 number. DUNS Number Optional	* Indicates a required field	
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	DUNS Number Optional	Enter the nine-digit number issued by Dun & Bradstreet. By default, DUNS number is appended with "-T" in test account.





Merchandise Selection

- 1. You will prompt to enter your password
- 2. Click search
- 3. Select the desired option
- 4. Click on Add
- 5. Click on Accept.

	- • •
← → Martips://service.ariba.com/Register.aw/1202450/aw?awh=r&awssk=fo09iSIH	ि ☆ 戀
<u>Archivo E</u> dición <u>V</u> er <u>F</u> avoritos <u>H</u> erramientas A <u>v</u> uda	
GO TO MY: LEADS PROPOSALS CONTRACTS ORDERS & INVOICES	Help 🔻 🔺
Commodity Selection	
Commodity selection is an important part of creating and maintaining an Ariba Discovery profile. Suppliers are matched to Discovery Postings made by buyers looking for new suppliers. One of the key ways post matched to suppliers is by the commodities selected.	ings are
Search Browse	
Enter a keyword or search phrase and click Search. Click the commodity you want to add and click Add. Click OK to save your changes.	
Enter a Keyword: Search C 2	=
1 (e.g., Cleaning Services, Cardboard, etc.)	
Raw Materials & Chemicals > Non Edible Plant & Forestry Products > Wood > Wood pulp	(E)
Vehicles, Transportation & Logistics > Material Packing & Handling > Pallets > Wood pallet	
Construction & Engineering > Interior Finishing Materials > Flooring > Wood flooring	
Construction & Engineering > Exterior Finishing Materials > Fencing > Wood fencing	
Construction & Engineering > Structural Materials & Basic Shapes > Structural noducts > Wood beams UNSPSC Code: 30103601	-
Add Browse the Categories »	
4	
You have selected; 0 No items	
Remove 5	、
Cancel	ок





Add sales areas.

A global option or the specific areas may be included . Click Add, and then Accept.

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()	https://service.ariba.com/Register.aw	v/1202450/aw?awh=r&awssk=fo09iS	SIH 🔎 🗕 🖒 🗙 📥 Ariba Sourcing	×	🔐 🛠 🕸
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	r: Leads proposals contra				Help 🔻 🔺
	ARIBA SOURCING				
Terr	itory Selection				
Select t	the territories that your company serves	s. If your company offers global o	coverage, choose Global.		
-					
	Global Se	elect Global, or select			
		Specific Area			
	Click the country you want to add and (click Add. States or provinces are	a displayed after you click a country. Click OK to save your changes		
	click the country you want to add and t	cick Add. States of provinces are	a displayed after you click a country. Click ok to save your changes,	Collina	Ε.
	North America	► <u>^</u>	United States	Distrito Federal	^
	Central America	▶ _	Bermuda	Durango	
	South America	•	Canada 🕨	Guanajuato	
	The Caribbean	•	Mexico 🕨	Guerrero	=
	Northern Europe		Saint Pierre and Miquelon	Hidalgo	
	Western Europe	•	All of the above	Jalisco	
	Eastern Europe	•		México	
	Central Europe	▶ -		Michoacan	-
				Add	
	- 1 - 1		Click on Add		
My S	Selections: have selected: 0		No items		
1001					Click on Accept
		Remove			
					6 -
					Cancel OK





1 On Tax ID field include the FTR (Federal Tax Registry) or Tax ID (Foreign suppliers)

2. If applicable, include the **DUNS number** on the proper field. **DUNS** (Data Universal Numbering System) belongs to a developed system regulated by Dun & Bradstreet (D&B), which assigns a unique numeric identifier to each business entity (partnership, corporation, etc.).

				Help 🔻
	ARIBA SOURCING			
Er	nter Your Ariba Commerce Cloud	l Information		
Ver ava acti	ify and complete your basic company information and us alable as part of your Ariba Commerce Cloud account. Yo wities. <u>What is the Ariba Commerce Cloud?</u>	ser account information. All of your Ariba S ou can use your new Ariba Commerce Clou	ourcing supplier profile information is not displayed below, however your complete profile is now id username and password to access and manage all your Ariba customer relationships and supplie	er.
		Have a question? Click here	to see a Quick Start guide.	
1	Enter basic company information			
	* Indicates a required field			
	Company Name * Con	rporate Co		
	Country * Uni	ited States [USA]	If your company has more than one office, enter the main office address. You can enter more addresses such as your shipping address, billing address or other addresses later in your	
	Address * Lin	ne 1	company profile.	
	Lin	ne 3		
	City * Om	aha		
	State * Ala Zip * 681	ibama 🔻		
	. [
	Commodities * (1)	Wood pulp Add/Remove ()		
	Sales Territories * (1)	Global Add/Remove		
	Tax ID O	tional	Enter your nine-digit Company Tax ID number.	
	2 DUNS Number Op	tional	Enter the nine-digit number issued by Dun & Bradstreet. By default, DUNS number is appended with "-T" in test account.	
	1			

7





In second section. (Enter the information for the user account)

A user name and password shall be included as well as a secret question with its corresponding answer, which will be used to recover the password to access your account.

	DUNS Number	Optional	Enter the nine-digit number issued by Dun & Bradstreet. By default, DUNS number is appended with "-T" in test account.	D
2	Enter user account information		The name of user shall be the e-mail account so it is possible to select this field to leave that registered and a	
	* Indicates a required field Name *	Isis Flores	Ariba Privacy statement the website.	
	Email *	iflores@ferromex.com.mx		
	Username *	iflores@ferromex.com.mx	Must be in email format(e.g john@newco.com) ()	
	Password *	•••••	Must contain a minimum 8 characters including letters and numbers. (I)	
	Secret Question *	In what city was your mother born?	In case you forget your password, you can retrieve your password by using your security (A secret question and password shall be included (this password will be use to recover the fixed terms participants for the fixed terms of ter	Ì
	Language	English •	The final password in case of being forgotten) The language used when Ariba sends you configurable notifications. This is different than your web browser's language setting, which controls the user interface and actions you initiate there. I you are the account administrator, then the preferred language setting also controls the section headings and field labels on purchase orders routed through Email or Fax.	If

By clicking the Submit button you expressly agree and understand that your data entered into this system may be transferred outside the European Union or other jurisdiction where you are located, as further described in the Ariba Privacy Statement. You have the right to access and modify your personal data from within the application or by contacting Ariba, Inc., as set forth in such policy.

Ariba will make your company profile, which includes the basic company information, available for new business opportunities to other companies. If you want to hide your company profile, click here to learn more.

☑ I have read and agree to the Terms of U	se and the Ariba Pri	ivacy Statement
	Submit	Cancel
Conditions of use shall be reviewed and accepted	R	
		Click on submit
© 1996-2013 Ariba, Inc. All rights reserved. Data Policy Security Disclosure Terms of Use		8





In the second section. (Enter the information of the user account)

Click on "Go to the company's profile"

GO TO MY: LEADS PROPOSALS CONTRACTS ORDERS & INVOICES	Isis Flores 🔻 🔰 Feedback 🔰 Help 🔻 🛛 Log	gout
	Corporate Co ▼ AN01012921198-T	
FERROCARRIL MEXICANO-TEST		
Required Profile Fields Your customer has requested that you complete the following information before they conduct business with you. Click Go to Company Profile and complete the requested information, you can begin participating in events.	required fields. After you provide the	
Required Profile Fields From FERROCARRIL MEXICANO-TEST		
Customer Requested Fields		
Go to Company Profile >		
1		
2 © 1996-2013 Ariba, Inc. All rights reserved. Data Policy Security Disclosure Terms of Use		





In the second section; (Enter information of the user account)

Answer each question and click on "Send".

https://service.ariba.com/Pro	fileManagement.aw/1102318/aw?awh=r&awssk=r&wVb7YZ&dard=1 🔎 - 🗎 C × 🛛 🗠 Ariba Sourcing ×	ሰ የ
vo <u>E</u> dición <u>V</u> er <u>F</u> avoritos <u>H</u> errar	nientas Ayuda Ontraactis Lorders & Involces	Pedro Mc Pato Help 🔻 Logou
		s Company Co. ▼
ARIBA SOURC		X J337, Standard
Company Profile	FERROCARRIL MEXICANO Requested Profile * Indicates a required field	Save Close
Basic (3) Business (2) Ma	Your customer has specifically requested that you complete the following profile information. After you complete the requested profile	
	information, click Submit. You can click Save as Draft to save any values you may have edited without sending the changes to your customer.	
* Indicates a required field	Save as Draft Submit	sted Profile Information
Sourcing Customer List		pre Fields
Customer	Question	
FERROCARRIL MEXICANO	1 Regulaciones para trabajar con Ferrocarril Mexicano S.A. de C.V. Acceptation of regulations to work with	Profile Completeness
	Se adjuntan varios documentos para ser considerados por el Proveedor o Contratista.	35%
	Several documents are attached to be considered by the provider.	
	1.1 Seleccione su Idioma * Ingles English -	rt Description site
	1.6 Have you read the Code of Ethics of Ferrocarril Mexicano S.A. de C.V.? * Unspecified 💌	ual Revenue
	Do you agree? 📕 References	ifications
	1.7 Have you read the Manual of Safety for Contractors of Ferrocarril Mexicano S.A. de C.V.? * Unspecified V	-N-S Number
	Do you agree? 🔚 References	istries
	1.8 Do you agree in applying the procedure to send Electronic Invoices to Ferrocarril Mexicano S.A. de * Unspecified	pany Description
	L.V. ? 📫 References	ipany Logo
	Do you agree? ■ References	
		Your Public Profile
	Save as Druft Submit	sie to get your Anba bauge.
	Save as birth Submit	🙈 FIND US ON ARIBA
	/	





DO NOT fill in the Business, Marketing, Contacts and Certified fiels. You only need to click on Save.

ARIBA SOURCING	ORDERS & INVOICES	Isis Flores Help ▼ Corporate Co ▼ AN01012921198-T
ompany Profile		Save
Basic (3) Business (2) Marketing (3)	Contacts Certifications (1) Customer Requested	Save
* Indicates a required field		FERROCARRIL MEXICANO-TEST Requested Profile Information
Sourcing Customer List		🗣 4 More Fields
Customer	Customer Requested Profile Information	
		Public Profile Completeness Image: Short Description Image:
		Share Your Public Profile Click here to get your Ariba badge. FIND US ON ARIBA View Public Profile Profile Visibility Settings

Close

Save





When you are invited to any event and you already have a registry, the following message will be sent to you.

	Welcome Pedro to the Ferromex Biddings site.
	FERROCARRIL MEXICANO has registered you at the Ferromex site and invited you to participate in Event Doc293681546 FXE-RFPC-0013106415.
	You have been assigned the following user id: 'Patitosco@ferromex.com.mx'.
	The event is set to begin on Friday, September 6, 2013 at 11:00 AM, Central Daylight Time and end on Friday, September 6, 2013 at 11:30 AM, Central Daylight Time.
	For more information about this event: 1. Complete your registration. - Click this link: <u>Click Here</u> - Create a password. - Create a secret question. - Create a secret question. - Create a secret question.
	Note the following: * The above URL is only valid for 30 days. * If clicking the above link does not take you to a registration screen, copy and paste the URL into your browser's address bar. If the URL spans multiple lines, copy all lines and ensure there are no spaces between the parts that you paste together. * The secret question and the answer are used to verify your identity in case you forget your password.
	2. Accept Terms & Conditions.
	 Access the event. Review and Accept the agreement if you choose to participate in the event.
Click on the following	If you don't want to respond to this event, please click on the below mentioned link: —> Click Here
	If you have any question about the event, please contact Rubén Rodriguez via telephone at 52463700 ext 3354 or via e-mail at rrtenorio@ferromex.com.mx.
	We look forward to working with you!
	Thank You,
	FERROCARRIL MEXICANO
	FERROCARRIL MEXICANO sourcing site, Event Doc293681546: EXE- <u>RFPC</u> -0013106415, <u>Realm</u> : ferromex, <u>Message</u> Id: <u>MSG14143038</u> , <u>Click Here</u>
	Ariba, Inc. 910 Hermosa Court, Sunnyvale, CA 94085, USA Data Policy Cootact Us Customer Support





After entering typing your user and password, you will be directed to the following screen to manage the events to which you have been invited. You should click on the event you want to follow-up provided the event is opened yet.

O TO MY: LEADS PROPOSALS	CONTRACTS ORDERS	& INVOICES			Isis Flores 🔻	Feedback Help 🔻 Logou
	ING		Test Mod	e	Corporate Co AN01012921198	-Т
FERROCARRIL MEXICANO-TES	Т					
Requested Profile	Welcome to the Ferr	omex Bidding Management site.				
requested fields have been completed.			(Click on the event		
View customer requested fields >	Title			ID	End Time ↓	Event Type
	▼ Status: Open (1	1)				
Public Profile Completeness	FXE-RFPC-00010105:			Doc295761772	9/14/2013 4:45 PM	RFP
	▼ Status: Pending	Selection (1)				
35%	Compra de Durmient	es de Madera y Concreto		Doc295765894	9/13/2013 3:30 PM	RFP
Enter a short description to reach 45% >	Tasks					
	Name	Status	Due Date	Completion Da	te	Alert
There are no matched				No items		
postings.						
1						
2						





When you are invited to any event and you already have a registry, the following message will be sent to you.

	ARIBA
	 Welcome Pedro to the Ferromex Biddings site. FERROCARRIL MEXICANO has registered you at the Ferromex site and invited you to participate in Event Doc293681546 FXE-RFPC-0013106415. You have been assigned the following user id: 'Patitosco@ferromex.com.mx'. The event is set to begin on Friday, September 6, 2013 at 11:00 AM, Central Daylight Time and end on Friday, September 6, 2013 at 11:30 AM, Central Daylight Time. For more information about this event: Complete your registration. Click this link: Click Herge Create a password. Note the following: The above URL is only valid for 30 days. The above URL is only valid for 30 days. The above URL is only valid for 30 days. The clicking the above link does not take you to a registration screen, copy and paste the URL into your browser's address bar. If the URL spans multiple lines, copy all lines and ensure there are no spaces between the parts that you paste together. The sector question and the answer are used to verify your identity in case you forget your password.
Click on the following link if you DO NOT want to participate	 Accept Terms & Conditions. Accept Terms & Conditions. Accept and Accept the agreement if you choose to participate in the event. Review and Accept the agreement if you choose to participate in the event. If you don't want to respond to this event, please click on the below mentioned link: Click Here If you have any question about the event, please contact Rubén Rodriguez via telephone at 52463700 ext 3354 or via e-mail at rrtenorio@ferromex.com.mx. We look forward to working with you! Thank You, FERROCARRIL MEXICANO FERROCARRIL MEXICANO sourcing site, Event Doc293681546: EXE-REPC-0013106415, Realm: ferromex, Message Id: MSG14143038, Click Here
	Ariba, Inc. 910 Hermosa Court, Sunnyvale, CA 94085, USA Data Policy Contact Us Customer Support





Click on "review pre-requisites". On this screen you will be pointed out the time you have to quote and the deadline. In case you do not want to make an offer you should click on "Decline answer" so you do not receive notifications about the event anymore.

GO	TO MY: LEADS PROPOSAL	S CONTRACTS ORDERS &	INVOICES			Isis Flores 🔻	Feedback Help ▼ Logout
1	条 ARIBA SOL	IRCING		Test Mod	e j	Corporate AN01012921	Co ▼ 198-T
		ICANO TEST Dashboard				Decker	
< G0	Dack to FERROCARRIL MEX	ICANO-TEST Dashboard				Desktop	File Sync Notifications
	Event Details	Boc295761772 - FXE	E-RFPC-0001010511				Time remaining 23:49:44
	Event Messages Download Tutorials Checklist	Review and respond to th require the buyer to revie or participate in this even	e prerequisites. Prerequis ew and accept your respor tt.	ite questions must be ses before you can c	answered before you can view event conter ontinue with the event. If you decline the ter	nt or participate in the rms of the prerequisite,	event. Some prerequisites may , you cannot view the event content
	 ✓ 1. Review Event Details 		Download	Content Review Pre	requisites Decline to Respond Print Eve	nt Information	
	2. <u>Review and Accept</u> <u>Prerequisites</u>	Introducción	<u>^</u>	~	Review the terms of the prerequisiter and acce decline them.	pt or	(Section 1 of 4) <u>Next >></u>
	3. Select Lots	Name ↑	I	\			In the event of printing the event
	4. Submit Response	1 Introducción	If you click on load	d containt,			information, click on this button.
			you have the opti	on of	Click on review pre-	>> Next S	ection: Condiciones comerciales
			download the eve	ent data to	requisites in case of you	PP NEXT SI	Condiciones comerciales
			Excel		desire to make an offer		
	* Event Contents	Event Overview and Timi	ing Rules		desire to make an oner		Click on decline answer
	<u>All Content</u>		Owner:	Isis Flores 🕄	Description:		in case you do not want
	1 Introducción		Event Type:	RFP	Currency:	Mexican Peso	to participate in the
	2 <u>Condiciones</u> <u>comerciales</u>		Publish time:	9/13/2013 4:43 PM			event
	3 Archivo Anexo		Response start date:	9/13/2013 4:45 PM			
	4 <u>Lista de Articulos</u>		Due date:	9/14/2013 4:45 PM			

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You should review and accept this agreement conditions (if applicable), in order to access the event.

GOT	ю му: LEADS PROPOSA	LS CONTRACTS ORDERS & INVOICES	Test Mode	Isis Flores Help ▼ Logout Corporate Co マ AN01012921198-T
< Go	back to FERROCARRIL ME	(ICANO-TEST Dashboard		Desktop File Sync 🔤 Notifications 🔰 🖨
1	Prerequisites	Doc295761772 - FXE-RFPC-0001010511		
	▼ Checklist	Prerequisites must be completed prior to participation in t	he event.	
	 1. Review Event Details 			
	2. Review and Accept Prerequisites	Considering the opportunity to participate in on-line events ("On (this "Site") hosted by Ariba, Inc. ("Site Owner"), your company	-Line Events") held and conducted by the company sponsoring ("Participant" or "You") agrees to the following terms and cond	this On-Line Event ("Sponsor") on the web site itions ('Bidder Agreement'):
	3. Select Lots 4. Submit Response	 Bids. If You are invited to participate in the On-Line Event, Fe reserves the right to accept or reject all or part of your proposa relationship. By submitting a bid, you are making a firm offer wi incurred by Participant in the preparation, presentation, or any offer 	rromex reserves the right to amend, modify or withdraw this O I. Submission of a bid does not create a contract or any expect nich Sponsor may accept to put an order, subject to section 2 b other aspect of Participant's quotation.	n-Line Event. In the same way, Ferromex ation by Participant of a future business elow. Ferromex is not liable for any costs
		Price Quotes. Except to the extent Sponsor allows a non-bind without qualification, except for data entry errors.	ing counteroffers, all Bids which Participant submits through the	On-Line Events are legally valid quotations
		3. Procedures and Rules. Participant further agrees to be bound	by the procedures and rules established by the Site or Ferrome	ex.
		 Confidentiality. Participant shall keep confidential all user nan well as all bids provided by You or any other participating organ 	nes and passwords, the On-Line Event content, other confidenti- ization, and shall not disclose the foregoing to any third party.	al materials provided by the Ferromex Site, as
		Bids through Site only. Participant agrees to submit bids only including, but not limited to, post, courier, fax, E-mail, or orally	through the on-line bidding mechanism supplied by the Site an unless specifically requested by Ferromex.	d not to submit bids via any other mechanism
		Ethical Conduct. All parties will prohibit unethical behavior an are counter-productive to the fair operation of the On-Line Even immediately.	d are expected to notify the Site Owner by contacting the appro t. If Participant experiences any difficulties during a live On-Line	priate project team if they witness practices that e Event, Participant must notify Site Owner
		7. Validity. The terms and conditions of this Bidder Agreement s	hall be valid once the On-Line Event is completed.	
			/	 I accept the terms of this agreement. I do not accept the terms of this agreement.
			Click on accept the conditions of t agreement and I agree	
				OK
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1 Select the currency for your quotation

2 Select the materials to be quoted. In case of all consignments are offered, select the square before the name so all

consignments are selected, or select consignments one by one.

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< Go back to FERROCARRIL MEX	KICANO-TEST Dashboard	Desktop File Sync	tions	
Select Lots	Doc295761772 - FXE-RFPC-0001010511		Cancel	
▼ Checklist	Choose the lots in which you will participate. You can cancel your intention to participate in a lot until you submit a response for the	hat lot; once you submit a response		*
 ✓ 1. <u>Review Event</u> <u>Details</u> 	Select Lots Select Using Excel			_
 2. <u>Review and Accept</u> <u>Prerequisites</u> 	Lots Available for Bidding		*	
3. Select Lots	Name			
4. Submit Response	4.1 Durmiente 7"x9"x9'06" pino para cambio			-
	Texto Pos 10 Texto Pos 10 Texto Pos 10 Texto Pos 10 Texto Pos 10 Texto Pos 10 Durmiente para puente de madera de pino impregnado de 10"x10"x10'			m
	De acuerdo a especificaciones de la empresa que emite el pedido. Tie of impregnated pine wood of 10"x10"x10'. According Ferromex specifications DM-1-FXE-2002			
	 4.2 Durmiente 7"x9"x10'00" pino para cambio 			
	Texto Pos 20 Texto Pos 20 Submit Selected Lots			•
	Submit Selected Lots			
			Cancel	

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The following should be indicated:

- 1. Validity of your offer
- 2. Payment conditions.
- 3. Warranty. Select days, months or years and indicate on the corresponding field how many days, months or years.
- 4. Delivery time. Select days, months or years and indicate on the corresponding field the amount of days, months or years.

GO TO MY: LEADS PROPOSAL	S CONTRACTS ORDERS & INVOICES		Isis Flores 🔻 📔 Feed	lback Help 🔻 Logout
ARIBA SOL	JRCING	Test Mode	Corporate Co - AN01012921198-T	
< Go back to FERROCARRIL MEX	ICANO-TEST Dashboard		Desktop File Sync	Notifications
Console	Boc295761772 - FXE-RFPC-0001010511		Time	remaining 23:47:24
Event Messages Response History	All Content			
 I. <u>Review Event</u> <u>Details</u> 	Name ↑ 1 Introducción	Price	Quantity Extende	d Price Total Cost
 2. <u>Review and Accept</u> <u>Prerequisites</u> 3. Select Lots 	 Condiciones comerciales 2.1 Fecha inicio de validez:]	E
4. Submit Response	2.2 Fecha fin de validez:	*		
_	2.4 Garantia (indique período):	* días 🔻		
Event Contents All Content	 2.5 Número de días/meses/años de garantía: 2.6 Tiempo de entrega (indique período): 4 	*		
1 Introducción	2.7 Número de días/meses/años de entrega:	*		





The following should be indicated:

- 5. Contact name. Indicate name of the person who is making the quotation.
- 6. Incoterms (international commercial terms)
- 7. Delivery Place
- 8. Include price per item and delivery dates for each consignment
- 9. Click on "send complete answer"

GO TO MY: LEADS PROPOSAL	S CONTRACTS ORDERS & INVOICES			Isis Flores 🎙	r Feedback	: Help 🔻	Logo
ARIBA SOU	IRCING	Test Mode		Corporate AN0101292	2 Co ▼ 21198-T		
< Go back to FERROCARRIL MEX	ICANO-TEST Dashboard			Deskto	p File Sync	Notifications	
Console	Boc295761772 - FXE-RFPC-0001010511				Time rem	aining 23:43	:37
Event Messages Response History	All Content						×
	Name 1	Price	8	Quantity Ex	ctended Price	Total Cost	
Details	2.8 Nombre del contacto: 5	* Isis	S				•
2. <u>Review and Accept</u>	2.9 INCOTERMS 2010		R - Costes y flete	•			
Prerequisites	0	* Me:	xico, D.F.				
✓ 3. <u>Select Lots</u>							=
4. Submit Response	2.10 Lugar de entrega: 7	\longrightarrow		~			
	▼ 3 Archivo Anexo						
Event Contents	3.1 Ferromex-Test I Ferromex-Test.xls						
All Content	V A Lista de Artículos	Less 🖯		¢3	3 460 00 MXN	\$3.460.00 MXN	
1 Introducción				Ψ-	,400100 11,44	\$57400100 HAR	
2 <u>Condiciones</u> comerciales	4.1 Durmiente 7"x9"x9'06" pino para cambio	Less 🗆 * \$10	0.00 MXN	33 Pieza	\$330.00 MXN	\$330.00 MXN	
3 Archivo Anexo	Texto Pos 10						
4 Lista de Articulos	Texto Pos 10						
4 <u>Lista de Articalos</u>	Texto Pos 10			0			
	Texto Pos 10						
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					* inc	licates required fi	ield
	Submit Entire Researce Undate Tetale (Sour) Comment		L				
		Message Excel Import	J				
0							





If you need to write a message to the purchaser click on "Write a New Message"; or if you want to make a revision of price click on "Review response".

GO TO MY: LEADS PROPOSAL	S CONTRACTS ORDERS & INVOICES			Isis	Flores 🔻 📔 Feedb	oack Help 🔻 Logo
ARIBA SOU	RCING	Mode			rporate Co ▼ 01012921198-T	
< Go back to FERROCARRIL MEX	ICANO-TEST Dashboard				Desktop File Sync	Notifications
Console	🖷 Doc295761772 - FXE-RFPC-0001010511				Time r	emaining 23:42:49
Event Messages Response History	${\mathscr I}$ Your response has been submitted. Thank you for participating in the	e event. Revise Respo	onse			
 Checklist 1. <u>Review Event</u> 	All Content	R	levise Response			*
 2. <u>Review and Accept</u> Prerequisites 	Name 1 2.9 INCOTERMS 2010		Price CFR - Costes y flete	Quantity	Extended Price	Total Cost
✓ 3. <u>Select Lots</u>	2.10 Lugar de entrega:		Mexico, D.F.			
✓ 4. Submit Response	3.1 Ferromex-Test 🗟 Ferromex-Test.xls					
	▼ 4 Lista de Articulos	More 🗄			\$3,460.00 MXN	\$3,460.00 MXN
Event Contents	4.1 Durmiente 7"x9"x9'06" pino para cambio	More 🗄	\$10.00 MXN	33 Pieza	\$330.00 MXN	\$330.00 MXN
All Content	4.2 Durmiente 7"x9"x10'00" pino para cambio	More 🗄	\$10.00 MXN	20 Pieza	\$200.00 MXN	\$200.00 MXN
1 Introducción	4.3 Durmiente 7"x9"x10'06" pino para cambio	More 🗄	\$10.00 MXN	22 Pieza	\$220.00 MXN	\$220.00 MXN
Condiciones	4.4 Durmiente 7"x9"x11'00" pino para cambio	More 🗄	\$10.00 MXN	18 Pieza	\$180.00 MXN	\$180.00 MXN
2 <u>comerciales</u>	4.5 Durmiente 7"x9"x11'06" pino para cambio	More 🗄	\$10.00 MXN	19 Pieza	\$190.00 MXN	\$190.00 MXN
3 Archivo Anexo	4.6 Durmiente 7"x9"x12'00" pino para cambio	More 🗄	\$10.00 MXN	16 Pieza	\$160.00 MXN	\$160.00 MXN
4 Lista de Articulos	4.7 Durmiente 7"x10"x12'06" pino para cambio	More 🗄	\$10.00 MXN	16 Pieza	\$160.00 MXN	\$160.00 MXN
	4.8 Durmiente 7"x9"x9' de encino impregnado	More 🗄	\$10.00 MXN	16 Pieza	\$160.00 MXN	\$160.00 MXN
	4.9 Durmiente 7"x10"x13'06" pino para cambio	More 🗄	\$10.00 MXN	16 Pieza	\$160.00 MXN	\$160.00 MXN
	4.10 Durmiente 7"x10"x14'00" pino para cambio	More ⊕ _	\$10.00 MXN	16 Pieza	\$160.00 MXN	\$160.00 MXN
(Compose Message					

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After clicking on Write New Message, you will be directed to the next screen . Click on Send button.

	ORDERS & INVOICES	Test Mode	Isis Flores Help ▼ Log Corporate Co ▼ AND1012921198-T
back to FERROCARRIL MEXICANO-TEST Dash	board		Desktop File Sync 🔹 Notifications
Compose New Message			[Send] Cancel
From: Corporate Co (Isis Flores) To: Project Team Subject: Doc295761772 - FXE-RFPC-000101	.0511		
Attachments: <u>Attach a file</u>			
Dear			